FIRST SPECIALEASE

CAR DEALERS PROGRAM

BY FIRST EQUILEASE





OBTAINING HIGH-QUALITY USED VEHICLES JUST GOT EASIER...

FIRST EQUILEASE is the first choice for companies and major customers in lease-to-own solutions for commercial vehicles, passenger cars and heavy equipment.

We offer a new and exclusive way through the car dealer program, which gives our customers abundant opportunities to increase profits and get used cars from the local market.

HOW IT WORKS

Through the program, eligible car dealers can obtain a financial limit that will be used exclusively in the purchase of used cars:

- Flexibility in choosing cars according to the needs of the merchant.
- Repayment period of up to three months.
- The possibility of extending the repayment period when needed.
 - * Terms and conditions apply

THE FIRST PROGRAM OF ITS KIND DESIGNED FOR THE KUWAITI MARKET TO FINANCE MAJOR USED CAR DEALERS

Program Advantages



The first program of its kind designed in the Kuwaiti market.



Companies can use the program several times per year.



The association of payment with the process of selling and earning profits.



The possibility of extending the program for an additional three months.

CASE STUDY

Want to see how the program looks in practice? Here's a 6-month breakdown of the costs and benefits:

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6
Due amount - beginning of period	5,000	4,250	4,250	4,250	3,750	3,750
Down payment %	15%	0	0	10%	0	0
Down payment KD	750	0	0	500	0	0
Due amount - end of period	4,250	4,250	4,250	3,750	3,750	3,750
Monthly profit %	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%
Monthly profit KD	53.125	53.125	53.125	46.875	46.875	46.875
Contract fee	50					
Total cost if sold	5,103.13	5,156.25	5,209.38	5,256.25	5,303.13	5,350.00

Ready to get started? Please contact us.

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